



# Take Your Sales to the Next Level: Advanced Skills to Build Stronger Relationships and Close More Deals

*Charles D. Brennan Jr.*

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**Take Your Sales to the Next Level: Advanced Skills to Build Stronger Relationships and Close More Deals** Charles D. Brennan Jr.

**Expand your customer relationships into higher levels of commitment—and close more sales!**

You may have many great customer relationships—but there's a good chance you have an even greater number of relationships that aren't where you want them to be.

With the lessons in *Take Your Sales to the Next Level*, you can move those stalled relationships to the next level—and increase sales dramatically. Sales expert Charles D. Brennan helps you:

- Gain solid commitments from your contacts
- Direct conversations to reveal new, previously undisclosed information
- Minimize and neutralize resistance
- Build a sales closing map from start to finish

When you suddenly find yourself deftly moving conversations beyond the predictable dialogues, you'll know you're on your way to greatness. Make it happen with *Take Your Sales to the Next Level*.

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