



# Understanding the Music Business

*Richard Weissman*

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## **Understanding the Music Business** Richard Weissman

Understanding the Music Business offers students a current overview of the music business. Going beyond what most music business texts offer, Weismann delivers a contemporary approach that addresses the unanswered questions for today's music students, such as, "Is it really possible to make a living as musician?" Understanding the Music Business covers the basics in the first part of the text. This first section deals with the fundamentals of the industry, including recording, music publishing, agents, managers, radio and television, unions, the internet and new technology, and regional and international music markets. However, it is the second half of the text that breaks new ground by covering the career paths of new artists in the industry, the development and need for entrepreneurial skills, and the ways that individuals forge careers in the industry.

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